Contact: Joni Jones, Marketing Manager Email: joni.jones@diaginc.com Phone: 248-854-4378

## FOR IMMEDIATE RELEASE

## SPOT Imaging Announces Cost-Saving Sample Tracking, Storage and Management Solutions

Staffing shortages and storage inefficiencies are eliminated with a new suite of time-saving products for pathology, cytology and histology laboratories.

Sterling Heights, MI, December 1, 2022 – SPOT Imaging proudly announces a new generation of sampletracking and administration tools designed specifically to address today's staffing shortages and storage accuracy concerns. BlocDoc<sup>™</sup>, PathTracker<sup>™</sup> and PathArchiv<sup>™</sup> operate as an integrated system – or separately within existing lab systems – to significantly transform the efficiency and precision of the sample-tracking process.

Created in association with leading pathologists, the new suite of products from SPOT Imaging delivers cost savings and superior accuracy every step of the way. Pathology, cytology and histology laboratories no longer need extensive teams of experienced laboratory technicians for sample handling. The systems are easy for anyone to operate.

BlocDoc turns physical paraffin blocks into digital assets for quick virtual sharing and tracking. Rather than using a technician to physically address and ship samples, the digital assets are shared electronically. Digital assets make questions of tissue completeness trivial and routine rather than a labor-intensive, exceptional request. This was the intent of the CAP Accreditation Committee when they added this requirement to the laboratory accreditation checklist. BlocDoc checks off one more CAP accreditation requirement.

PathTracker provides bulk scanning of cassette and slide transport containers, across the histology process, ensuring the timely recovery of lost or late samples. PathTracker replaces the time-consuming and error-prone hand scanning of sample containers with a simple image and electronic scan of the full

sample container. Captured barcodes are then automatically uploaded to an LIS. PathTracker bulk barcode scanning is 8-18 times faster than hand scanning, freeing up technician time for more pressing laboratory work tasks.

PathArchiv is a file room sample management system. It virtually eliminates lost samples while saving 4-8 times the full-time equivalent technician resource, while providing 30% greater storage density. No additional infrastructure investments are required – the system fits directly on most existing shelving units. PathArchiv is especially valuable when samples are loaned out, automatically tracking the destination and return due date while eliminating the refiling costs due to its non-sequential workflow filing methodology.

"SPOT Imaging provides state-of-the-art technology to solve the most pressing problems administrators and pathologists face today: too few technicians to handle an overabundance of samples and data," states Philip Merlo, Vice President, SPOT Imaging. "Each of our new products are designed in cooperation with leading pathologists and will work with existing laboratory computing and storage infrastructure. This collaboration delivers products that meet real-world challenges in ways that are both cost-effective and time-efficient."

On-site demonstrations of BlocDoc, PathTracker and PathArchiv are available to all histology, cytology and pathology laboratories endeavoring to achieve substantial cost-savings and greater tracking accuracy.

## **About SPOT Imaging**

SPOT Imaging provides end-to-end imaging solutions specifically designed for histology, cytology and pathology laboratories. The company's technologies substantially improve workflow efficiencies while increasing sample accuracy. This is accomplished through the automated digitization of sample assets providing the foundation for virtual sharing and tracking across the laboratory workflow and network user base.

Featuring proprietary designs and in-house manufacturing, SPOT Imaging is recognized worldwide for the ease of use, excellent performance and high reliability of its imaging products and end-to-end solutions. SPOT Imaging digital cameras and extended systems are integral to the operations of some of the most prestigious medical institutions, including Duke University, the University of Michigan, Stanford University, the Cleveland Clinic and the Mayo Clinic. For more information, visit <u>www.spotimaging.com</u>.

###