



PathScope™ Microscopy Solutions

Telepathology and Image Archiving for Pathology

PATHSCOPE



Targeted Solutions

PathScope™

PathScope Publication

Optimized for routine anatomic pathology to eliminate imaging time and ease telepathology consults.



PathScope Key Features

- On Scope Controls
- Pathology Interface
- Great Images
- 17.4 mm or 20 mm Field of View
- Parfocal with Eyepieces
- Auto-Calibrate * Pat. Pending
- One-Click Telepathology Connection
- One-Click Archive
- Auto-Accession
- Supports Your Microscope

**FITS
YOUR
SCOPE!**



PathScope: Focus on your slides and save time!

Designed for fast, time
saving production
in your lab.

1



CaseTender™

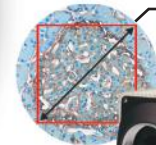
- BarCode
- Auto Login
- Case Image film Strip

2



On-Focus™

- Focal preview
- FOV preview



17.4 mm
or 20 mm



Insight™ CMOS

- Large FOV
- In Focus
- Auto Exposer

5



HistoSnap™

- Ergo Location
- Auto Annotation
- Auto Archive

4



MagMinder™

- Tracks your Magnification
- Fits Your Microscope

PathScope Presentation

Simple imaging system for high resolution slide presentation.
Optimized direct to monitor.



**FITS
YOUR
SCOPE!**

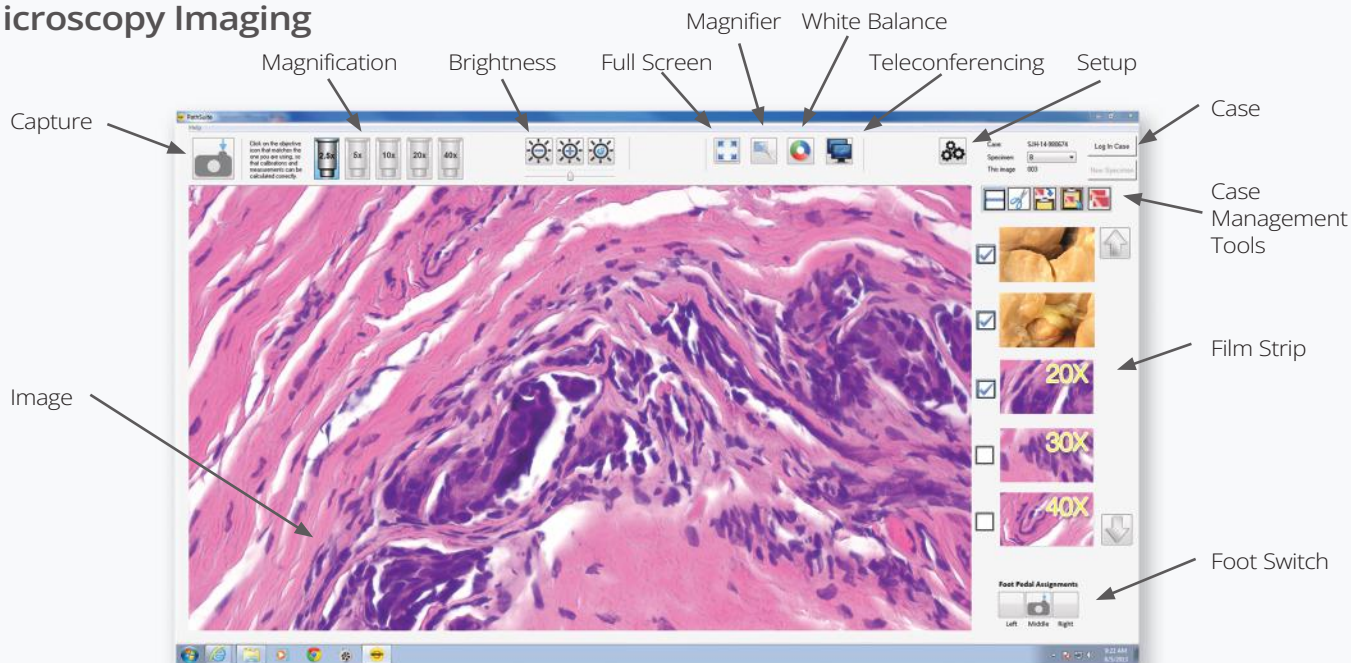


- Live 4k UHD or 180p HD
- >30 fps
- Live ICC Color Correction
- Live Zoom & Pan
- Live Measure
- Right Click Capture Image
- Right Click Open Images

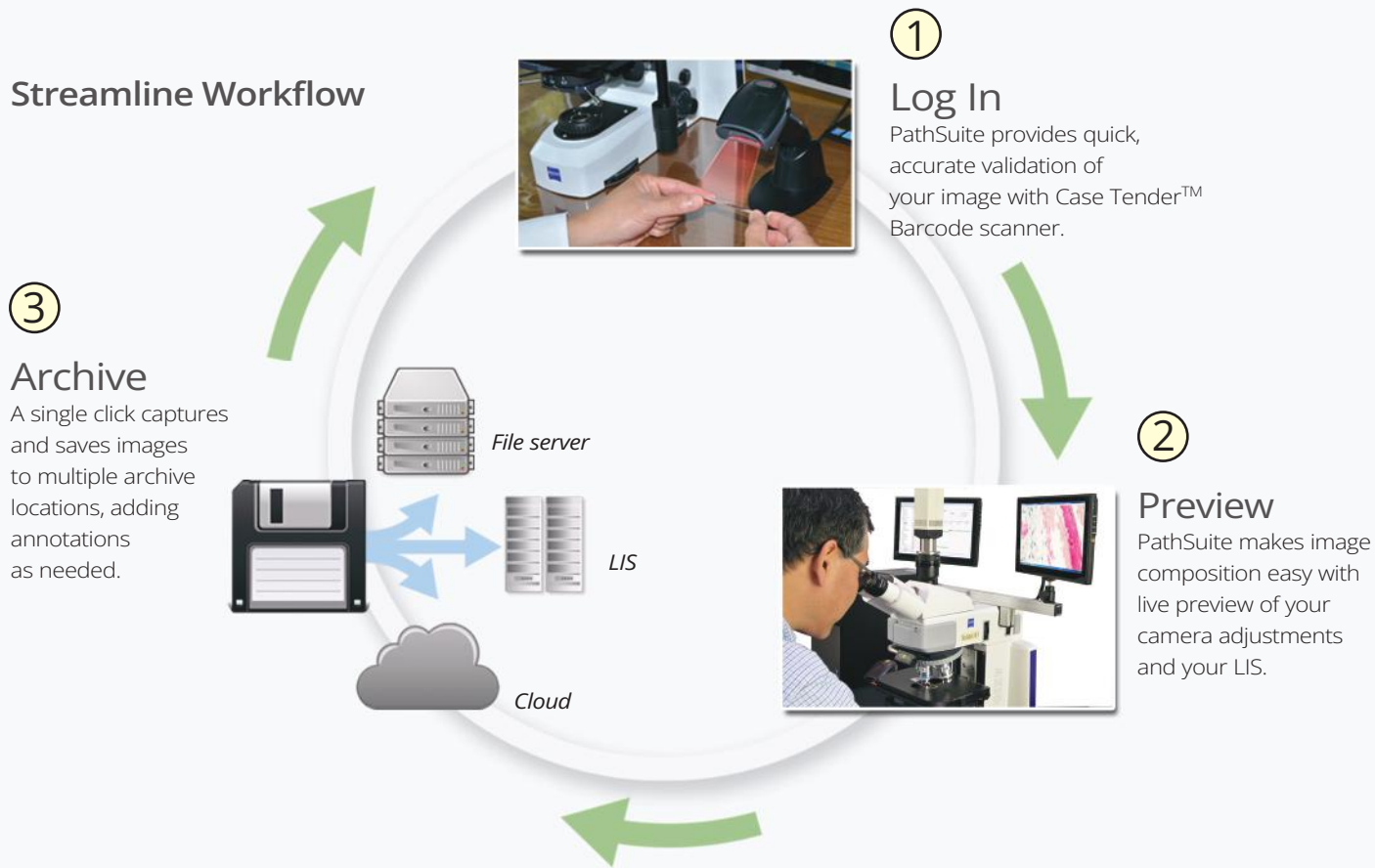
PathScope™ | Easy to Learn - Easy to Use

PathSuite provides the user with a simple icon driven user interface with one click access to essential controls. This makes PathSuite intuitive to learn and a pleasure to use. PathSuite supports both gross and microscopy imaging with a common user interface.

Microscopy Imaging



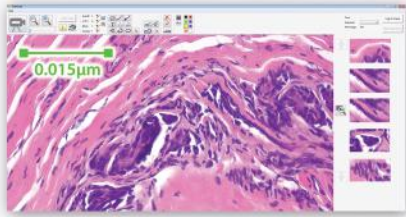
Streamline Workflow



PathScope™ | Optimized Interface

Measure and Annotate

PathSuite provides a full suite of annotation and measurement tools for detailing your images without transferring images between programs or computers.



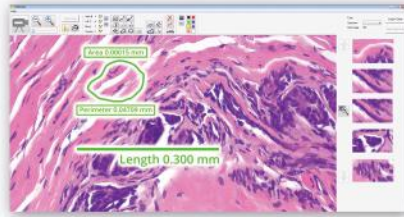
Auto Imprints

Calibration marks and case numbers add visual reference to your image.



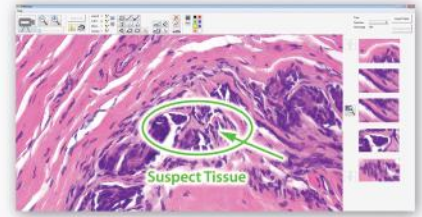
Style

Annotation style preferences are easily set or changed with control over numbering protocol, font, size, color, fill, etc...



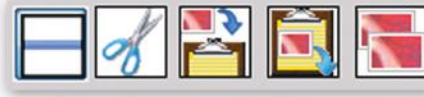
Measurement

PathSuite's pre-calibrated images allow for easy measurement of length, area and angle.



Custom Annotations

A full set of text and drawing tools ensure fully detailed images.



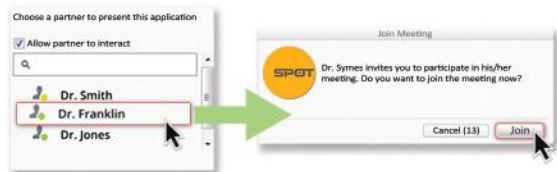
Case Management Tools

Easily select, duplicate and move images to support your "after hours" and case management work.

Telepathology

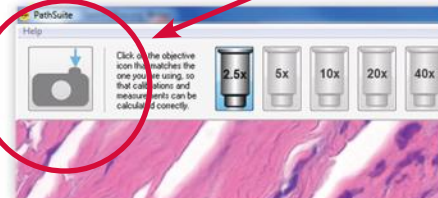
PathSuite provides simple, secure connections and fully interactive live consults in a practical and affordable format.

Connect



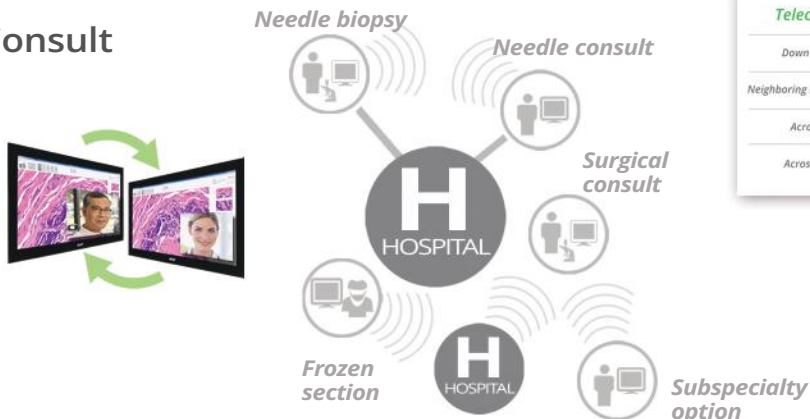
Colleague meetings are initiated by selecting the team member from the connection menu. The colleague receives an invitation prompt on their screen and joins the meeting with a simple click. Non-colleague attendees are easily added to meetings via e-mail invites. Once accepted, meetings are secured using guest passwords and data encryption, supporting HIPPA requirements.

Document

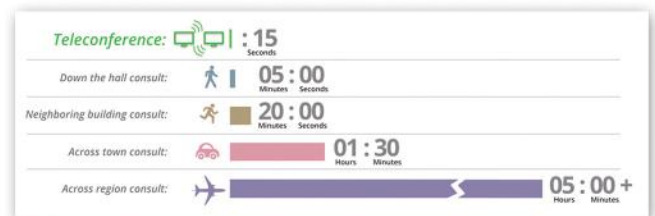


Discussion images are easily saved to the case with a click of a button, preserving results for later reference and follow up.

Consult



Save Time



Return on Your Investment

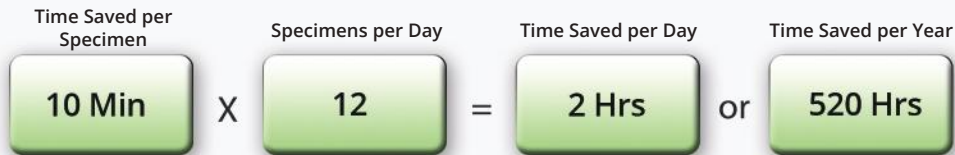
Our install base has garnered dramatic time savings on image acquisition across multiple pathology work tasks resulting in impressively short ROI periods, followed by ongoing savings year after year.



Routine Pathology Slide Examination



Routine Gross Dissection



Increase Consultations

Increasing intraoperative and needle biopsy adequacy consultations provides savings for the organization and the physician by eliminating unreimbursed secondary procedures and increasing patient satisfaction. Pathologists and Pathologist Assistants benefit from the increased efficiency of providing their consults virtually, avoiding the unproductive trip otherwise required.

Bundled Rate Programs: Planning for Performance-Based Reimbursement

Neil Pogrebin, FACHE
President
Presscott Associates, a division of Presscott LLC

David Piny
Senior Vice President, Strategic Planning & Business Development
Health Coast

2013 CONGRESS ON HEALTHCARE

2012 Fall Managed Care Forum
November 8-9, 2012

Operationalizing Performance-Based Reimbursement:
Preparing for Bundled Payment Programs

November 9, 2012

Presented by: David A. Gregory, FACHE

In the Spotlight: Health Care Reform and Provider Reimbursement

The Affordable Care Act (ACA) seeks to improve health care delivery in many ways, from access to quality to cost. Provider play a major role in these efforts, as they are directly impacted by the changes. Reimbursement is the payment for services administered. It's health care providers' primary source of revenue, which includes both acute and ambulatory care settings. Changes to the reimbursement structure for providers face the potential to alter the entire health care system. Most of the payment reforms begin in 2011 and 2012; however, the changes will continue through 2014. The ACA also sets the stage for provider care delivered from government insurance, specified below. These reimbursement changes will likely also influence the reimbursement results reported over the long term, as well. The ACA includes:

- Hospital Accountable Care Organization (ACO) Payment Adjustment for Medicare states will no longer be limited to conditions identified by CMS that are reported at a hospital (2011)
- Disincentive to care for Medicare Health and Retirement Services (HRS) (2011)
- Medicare Value-Based Payment Modifier under Medicare Physician Fee Schedule, adjusts to Medicare physicians to base on quality and cost of care (2012)
- Performance Adjustment and Provider Payment for Medicare Advantage Plans, ties the value-based performance to Medicare Advantage plan's quality performance, so that high-performing plans will earn higher rates (2012)
- Programs based on performance quality measures for acute care hospitals beginning in 2014 (Medicare 2012)
- Ambulatory adjustments of Medicare hospital payments to encourage hospitals to undertake inpatient or outlier (2012)

Implementation of Efficiency Measures for Medicare will apply to acute care hospitals (2014).

Provider payment reforms targeted for care for ambulatory care services will be implemented in 2015.

Provider payment reforms will be implemented beginning in 2015. Provider payment reforms will be implemented beginning in 2015. Provider payment reforms will be implemented beginning in 2015.

Performance-Based Bundled Payments: Potential Benefits and Burdens

By David A. Gregory, M.D., and Scott M. Kohn, M.D.

Abstract: This is a part of an ongoing series of articles on national health care issues.

Introduction

Performance-based bundled payments (PBBPs) are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively. PBBPs are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively. PBBPs are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively.

Background

The initial goal of PBBPs was to provide a means for addressing the current reimbursement structure, which is based on volume of services. PBBPs are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively.

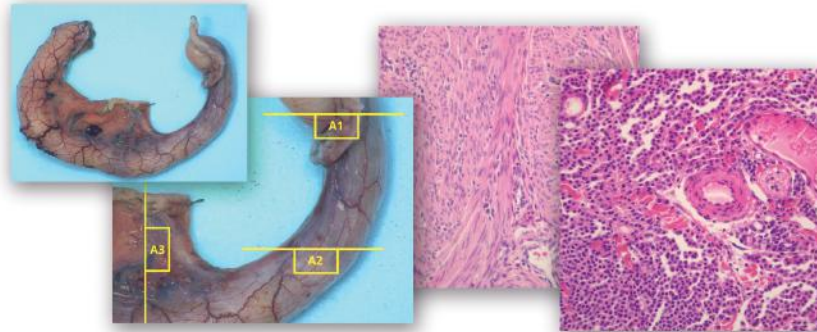
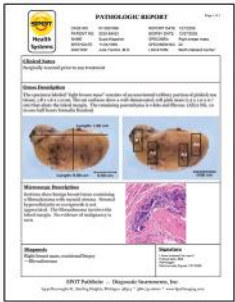
Conclusion

PBBPs are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively. PBBPs are a type of payment reform that is designed to encourage providers to deliver care more efficiently and effectively.

PathScope™ | The Smart Choice

Professional Documentation

Consistent documentation of your work provides the foundation for quality assurance and process improvement. It is also the basis of how you are perceived by your patients, referring physicians and by the legal establishment.



Easy to Implement

SPOT Imaging has developed turnkey solutions with configuration options to support your facility's unique hardware and software infrastructure. The result is an optimized work environment that is easily implemented into your existing infrastructure.



"The installation was quick and we were imaging the next day!"

*Satisfied Pathology Assistant,
Canada*

Easy to Support

You are never alone with PathSuite technical service. Our 47-year tradition of standing behind our equipment ensures your uptime performance with on-line, on-phone or on-site assistance.



"We had a different system that was sitting in a box because we couldn't use it, PathSuite is so easy to use... Thanks SPOT Imaging!"

Medical Center, MI

Pathology Solutions to Support Your Whole Team

Microscope Imaging

- Routine Anatomical Pathology
- Frozen Section Consults
- Needle Biopsy Consults
- Tumor Board
- Teaching and Training

Macro Imaging

- Routine Gross Dissection
- Frozen Section Consults
- Teaching and Training

PathSuite ... The Standard Imaging Interface for the Pathology Laboratory

PathScope™ | Industry Leading Performance

Administrators...

"...the savings we achieve with the PathSuite software makes it a no - brainer investment justification. We feel that we are now a state of the art pathology operation..."

University, NC

Users...

"So intuitive and easy to use! ... now that we have SPOT, we get our work done quickly and without frustration! It works great!"

University, GA

IT/Technical Support...

"...SPOT stands behind their products with on line support, repair services and reliable products ... They've been there for us!"

Medical Center, PA

Some of our Customer Locations...

University of Miami	Children's Hospital LA	Appalachian Reg Healthcare System
West Virginia University Hospital	Carillion Canada	Tricore Reference Laboratories
University of Georgia	Central Hospitals of Montreal	Temple University Hospital
Laval University-Eastern Quebec Telepathology	Cedars-Sinai Medical Center	Duke University
Broward Health	Maine Medical Center	Kaiser Hospital
California Pacific Medical Center	The University of Florida	Novant Health
Carolinas HealthCare System	Reading Hospital	Nycom Inc.
Orlando Regional Health Systems	Defense Finance & Acct. Service/DFAS Rome	Virginia Hospital Center
Texas Children's Hospital	Children's Healthcare of Atlanta	University of Pittsburgh Medical Center
Engineering Systems Inc.	Presbyterian Healthcare Services of NM	University of Pennsylvania Health System
Michigan State University	Robert Wood Johnson University Hospital	Alberta Provincial Healthcare

Call SPOT Imaging for experienced advice on how to dramatically improve your pathology lab with SPOT imaging and telepathology



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